

TCM CORPORATION PLC.

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14th August 2025

Clarification on Operating Results of the Second Quarter of the Year 2025 Subject

Attention Director and Manager, The Stock Exchange of Thailand

TCM Corporation Public Company Limited and its subsidiaries, collectively referred to as the "Corporate Group," would like to provide clarification on the operating results and financial statements for the second quarter of 2025 compared to the second quarter of 2024, as follows.

The Corporate Group had a net loss of 219.14 million baht at the end of the second quarter of the year 2025 compared to a net loss of 116.14 million baht in the same period of the year 2024. The performance was decreased by 103.01 million baht.

Details of the changes are described in the Management Discussion and Analysis, which is attached herewith.

Please be informed accordingly.

Yours faithfully, For and on behalf of TCM Corporation Public Company Limited

- Signed -

(Mrs. Nopphaporn Aphiwatthanakul) Financial Director













Q2/2025

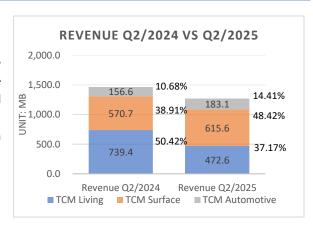
Overview

In Q2/2025, TCM Corporation Public Company Limited and its subsidiaries (collectively referred to as "TCMC") reported a decrease in revenue compared to the previous year. This was mainly driven by the challenging market conditions within the UK Furniture market, leading to a decline in the Living business. Although the Surface and Automotive business reported an increase in revenue even during the traditional slower off-season period, this growth was insufficient to offset declines in the Living segment's performance. As a result, the Company had to review and make additional goodwill impairment provisions, leading to an overall net loss for the period.

The TCMC's total revenue from sales and services for Q2/2025 was 1,271.36 million baht, compared to 1,466.68 million baht in the prior year, representing a 13.32% decrease. EBITDA was 73.26 million baht, a 1,145% increase from the previous year. The net loss was 219.14 million baht, decreased from the net loss of 116.14 million baht in the same period last year. Net loss attributable to owners of the parent was 207.44 million baht.

Q2/2025 Performance

Due to the slowdown in the UK market, in Q2/2025, TCM Living accounted for 37.17% of total sales and service revenue, down from 50.42% in the previous year. TCM Surface accounted for 48.42%, higher than last year when it accounted for 38.91% of total sales and service revenue. Meanwhile, TCM Automotive accounted for 14.41%, higher than last year, which represented 10.68% of total sales and service revenue.



Highlight from each business.

Business Group	Highlights
TCM Living	 The UK Furniture market faced ongoing pressure from UK macroeconomic conditions. TCM Living Group's sales decreased by 36.09% YoY due to the ongoing industry downturn, along with major customers shifting orders to alternative sources to cut costs or moving production in-house. Gross margin improved from 15.65% last year to 18.78% this year, driven by strategic operational restructuring and cost reduction initiatives. Selling and administrative expenses were reduced, accounting for 25.31% of sales. This demonstrates effective cost control despite the decrease in revenue. During this period, an additional impairment of goodwill of 149.24 million baht was recognized for the UK business. This was necessary as financial performance did not meet targets, and market conditions have not yet recovered. After accounting for inter-company expenses, financial costs, taxes, and exchange rate-related expenses, the Group reported a net loss of 224.40 million baht.
TCM Surface	 Resilient Margins and Sales Growth Amidst US Tariff Impacts Revenue increased by 7.88% YoY, primarily driven by the USA market, which significantly increased its contribution to 39.7% of total sales, while maintaining a resilient 40.31% gross margin despite rising costs and US tariffs. Selling and Administrative Expenses decreased to 34.5% of total sales (from 38.7% in Q2/24), reflecting strong operating leverage through effective cost management.



02/2025

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After deducting inter-company expenses, financial costs, and taxes, the Group reported a net loss of 5.8 million baht, improved from the same period last year, which had a net loss of 21.28 million baht.

TCM Automotive

- Signs of bottoming out after a prolonged slump in production and domestic sales.
- Thailand's automobile industry showed signs of stabilization in Q2 2025 with three consecutive months of sales growth.
- Revenue increased by 20.34% YoY, which aligns with the market.
- Gross margins declined slightly due to product mix.
- The overall Selling and administrative expenses as a percentage of sales increased from the same period last year.
- After deducting the inter-company expenses, financial costs, and taxes, the Group reported a net profit of 11.06 million baht, a 2.67% increase YoY.

Performance by Group of Business

TCM Living
Unit: MB

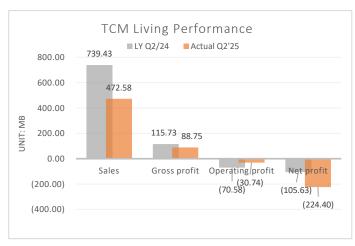
Last Year

Details	Actual	Last Year	Diπ
2 Gains	Q2/2025	Q2/2024	% YoY
Revenue from Sales and Services	472.58	739.43	-36.09%
Cost of Sales and Services	(383.83)	(623.69)	
Gross Profit	88.75	115.73	-23.31%
% Margin	18.78%	15.65%	
Other incomes	0.10	0.03	260.00%
Selling expenses	(47.98)	(86.97)	-44.83%
Administrative expenses	(71.61)	(99.37)	-27.93%
Fair Value Adjustments to Derivatives (Forex)	0.00	0.00	-100.00%
Operating Profit (Loss)	(30.74)	(70.58)	56.44%
% EBIT to Total Sales	-6.51%	-9.54%	
Amortisation - Intangible assets	(160.82)	(12.15)	-1224.01%
Financial Costs from operation	(23.02)	(17.30)	-33.08%
Tax Income (Expenses)	3.06	14.49	-78.88%
Corporate Expenses - Shared	(6.39)	(7.88)	18.91%
Financial Costs from non-operation	(6.48)	(12.22)	46.95%
Net Profit (Loss) for the Period	(224.40)	(105.63)	-112.44%
% to Total Sales	-47.48%	-14.29%	
EBITDA	(7.29)	(49.10)	85.15%

		Unit: MB
Actual	Last Year	Diff
6M 2025	6M 2024	% YoY
1,104.63	1,624.55	-32.00%
(872.14)	(1,364.39)	
232.49	260.16	-10.64%
21.05%	16.01%	
0.15	0.04	276.47%
(107.51)	(191.57)	-43.88%
(149.54)	(175.26)	-14.67%
0.00	0.01	100.00%
(24.42)	(106.62)	77.10%
-6.56%	4.59%	
(172.01)	(23.98)	-617.26%
(36.43)	(32.81)	-11.05%
6.81	23.45	-70.95%
(10.22)	(14.53)	29.68%
(13.73)	(23.24)	40.92%
(250.00)	(177.72)	-40.67%
-22.63%	-10.94%	
24.21	(59.30)	140.82%



02/2025



TCM Living

The furniture business continued to encounter significant headwinds from the prolonged industry downcycle and deteriorating UK macroeconomic conditions, characterized by elevated cost-of-living pressures and diminished consumer confidence. Consequently, TCM Living Group recorded a substantial 36.09% decline in sales revenue.

Despite this notable reduction in turnover, gross margin improved markedly to 18.78% from 15.65% in the prior year. This enhancement was attributable to strategic operational restructuring

and comprehensive cost reduction initiatives implemented in early 2024, which were specifically designed to align with anticipated sales contraction.

Total selling and administrative expenses decreased to 119.59 million baht from 186.34 million baht in the previous year. As a percentage of sales, these expenses remained consistent with the prior year, demonstrating the effectiveness of ongoing cost optimization strategies in maintaining operational efficiency during challenging market conditions.

At the same time, due to the continuous economic challenges that have impacted the company's revenue and costs, the company had to make an additional impairment of goodwill of 149.24 million baht, which originated from our acquisition of the UK business.

After deducting financial costs, taxes, and exchange rate movements, the Group reported a net loss of 224.40 million baht, which decreased by 112.44% from the net loss of 105.63 million baht in the same period of the previous year. The EBITDA was -7.29 million baht, which improved by 85.15% compared to the same period of the year 2024.

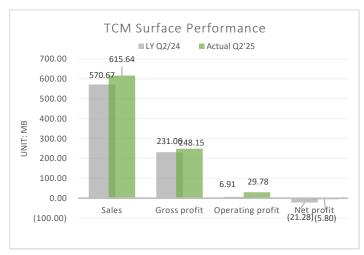
TCM Surface

Details	Actual	Last Year	Diff
Details	Q2/2025	Q2/2024	% YoY
Revenue from Sales and Services	615.64	570.67	7.88%
Cost of Sales and Services	(367.49)	(339.61)	
Gross Profit	248.15	231.06	7.40%
% Margin	40.31%	40.49%	
Other incomes	0.69	0.97	-28.92%
Selling expenses	(101.41)	(103.18)	-1.71%
Administrative expenses	(110.81)	(117.78)	-5.92%
Profit (Loss) from Exchange Rate	(15.64)	(11.88)	-31.67%
Fair Value Adjustments to Derivatives (Forex)	8.81	7.71	14.24%
Operating Profit (Loss)	29.78	6.91	331.22%
% EBIT to Total Sales	4.84%	1.21%	
Amortisation - Intangible assets	(4.58)	(4.58)	0.00%
Financial Costs from operation	(2.48)	(2.11)	-17.38%
Tax Income (Expenses)	(2.07)	6.03	-134.30%
Corporate Expenses - Shared	(5.52)	(4.45)	-23.95%
Financial Costs from non-operation	(20.94)	(23.07)	9.24%
Net Profit (Loss) for the Period	(5.80)	(21.28)	72.74%
% to Total Sales	-0.94%	-3.73%	
EBITDA	53.30	28.98	83.94%

		Unit: MB
Actual	Last Year	Diff
6M 2025	6M 2024	% YoY
1,107.64	1,080.29	2.53%
(679.07)	(646.43)	
428.56	433.86	-1.22%
38.69%	40.16%	
1.96	1.50	30.41%
(192.84)	(200.12)	-3.64%
(229.39)	(232.75)	-1.44%
(15.73)	15.89	-198.95%
8.66	(17.16)	-150.49%
1.23	1.23	0.04%
0.11%	0.11%	
(9.16)	(9.16)	0.00%
(5.00)	(4.10)	21.96%
7.01	18.93	-62.99%
(9.30)	(8.17)	13.92%
(42.40)	(46.07)	-7.97%
(57.62)	(47.32)	-21.75%
-5.20%	-4.38%	
47.97	45.26	5.99%



O2/2025



TCM Surface

The group achieved sales revenue of 615.64 million baht, representing a 7.88% increase from the corresponding period last year. This growth was primarily attributed to strong performance in the USA market, which contributed 39.7% of total revenue, up from 31.3% in the prior year. This demonstrates the group's resilience in achieving higher sales despite Q2 traditionally being the low season for the Surface business.

Notwithstanding the impact of rising transportation costs, labor expenses, and material costs, particularly a 10% hike in US import tariffs last quarter, the company successfully mitigated these

impacts. By strategically negotiating with customers and making appropriate product price adjustments, the business group maintained a strong gross profit margin of 40.31%, representing only a minor decrease of 0.2% compared to the previous year.

Total selling and administrative expenses decreased to 212.22 million baht from 220.95 million baht in the prior year. As a percentage of sales, these expenses improved significantly from 38.7% to 34.5%, demonstrating strong operating leverage and effective cost management within the business operations.

After accounting for inter-company expenses, financial costs, and taxes, the Group reported a net loss of 5.80 million baht, compared to the same period of the previous year, when it reported a net loss of 21.28 million baht. The EBITDA was 53.30 million baht, which increased by 83.94% compared to the same period of the year 2024.

TCM Automotive

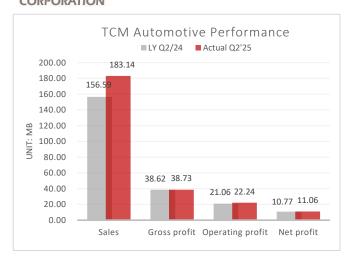
Unit: MB

Details	Actual	Last Year	Diff
Betans	Q2/2025	Q2/2024	% YoY
Revenue from Sales and Services	183.14	156.59	16.96%
Cost of Sales and Services	(144.42)	(117.96)	
Gross Profit	38.73	38.62	0.27%
% Margin	21.15%	24.67%	
Other incomes	9.34	3.23	188.86%
Selling expenses	(10.10)	(9.70)	-4.08%
Administrative expenses	(15.98)	(11.23)	-42.32%
Profit (Loss) from Exchange Rate	0.26	0.14	86.25%
Operating Profit (Loss)	22.24	21.06	5.59%
% EBIT to Total Sales	12.14%	13.45%	
Amortisation - Intangible assets	(5.96)	(5.20)	-14.59%
Financial Costs from operation	(0.45)	(0.61)	26.17%
Tax Income (Expenses)	(3.34)	(3.09)	-8.27%
Corporate Expenses - Shared	(1.44)	(1.40)	-2.57%
Net Profit (Loss) for the Period	11.06	10.77	2.67%
% to Total Sales	6.04%	6.88%	
EBITDA	27.25	26.00	4.80%

Last Year	Diff
6M 2024	% YoY
352.73	-0.37%
(267.02)	
85.71	-9.94%
24.30%	
3.92	264.65%
(20.64)	-4.12%
(22.62)	15.92%
(0.12)	354.23%
46.25	-0.96%
13.11%	
(10.68)	3.06%
(1.23)	-24.98%
(5.87)	15.39%
(2.57)	-5.66%
25.92	-4.71%
7.35%	
56.10	-0.86%
	6M 2024 352.73 (267.02) 85.71 24.30% 3.92 (20.64) (22.62) (0.12) 46.25 13.11% (10.68) (1.23) (5.87) (2.57) 25.92 7.35%



O2/2025



TCM Automotive

During the second quarter of 2025, Thailand's automotive industry demonstrated relative stability with emerging signs of market stabilization. Vehicle sales from April to June 2025 exhibited positive momentum with three consecutive months of growth.

In July 2025, the Federation of Thai Industries (FTI) officially revised Thailand's 2025 automobile production forecast to 1.45 million units, down from the initial target of 1.5 million units established at the beginning of the year. This revision represents a more moderate adjustment compared to earlier concerns expressed in April 2025, when the FTI had indicated the possibility of a more significant

reduction to below 1.4 million units. The revised production estimate reflects improved market sentiment and suggests greater stability in the automotive sector than previously anticipated.

The business group reported 16.96% higher sales revenue than the previous year, with a gross margin of 21.15%. This was reduced from the same period last year, 24.67%, due to product mix. Total sales and administrative expenses in Q2/2024, as a percentage of sales, were higher than in the same period last year at 14.24% and 13.37%, respectively.

After subtracting inter-company expenses, financial costs, and taxes, the Group reported a net profit of 11.06 million baht or 6.04% of the revenue from sales and services. This is higher than last year's net profit of 10.77 million baht. The EBITDA was 27.25 million baht, accounting for 14.88% of the revenue from sales and services.

Consolidated Performance

Unit: THB million

Consolidated Statement	Q2/2025	Q2/2024	Diff	6M 2025	6M 2024	Diff
			% YoY			% YoY
Revenue						
Revenue from Sales and Services	1,271.36	1,466.68	-13.32%	2,563.69	3,057.57	-16.15%
Other Incomes	10.12	4.23	139.34%	16.42	5.47	200.32%
Gain from exchange rate	0.00	0.00	0.00%	0.00	15.77	-100.00%
Fair Value Adjustments to Derivatives (Forex)	8.81	7.71	14.24%	8.66	0.00	100.00%
Total revenue	1,290.29	1,478.62	-12.74%	2,588.77	3,078.81	-15.92%
<u>Expenses</u>						
Cost of sales and services	(901.69)	(1,086.46)	17.01%	(1,836.45)	(2,288.51)	19.75%
Selling expenses	(159.03)	(199.85)	20.43%	(320.14)	(412.33)	22.36%
Administrative & Corporate expenses	(228.37)	(258.83)	11.77%	(459.03)	(489.03)	6.14%
Loss from goodwill impairment	(149.24)	0.00	-100.00%	(149.24)	0.00	-100.00%
Loss from exchange rate	(15.39)	(11.74)	-31.03%	(15.41)	0.00	-100.00%
Loss from fair value adjustments to derivatives	0.00	0.00	0.00%	0.00	(17.14)	100.00%
Total expenses	(1,453.71)	(1,556.88)	6.63%	(2,780.26)	(3,207.02)	13.31%
Net profit before TAX	(163.42)	(78.26)	-108.81%	(191.49)	(128.21)	-49.36%
Financial costs	(53.37)	(55.30)	3.50%	(98.48)	(107.44)	8.34%
Tax expenses	(2.35)	17.43	-113.50%	7.05	36.52	-80.69%
Profit (loss) for the quarter	(219.14)	(116.14)	-88.70%	(282.91)	(199.13)	-42.08%
Profit (loss) for TCMC	(207.44)	(101.59)	-104.18%	(275.08)	(179.31)	-53.40%
EBITDA	73.26	5.88	1145.30%	127.79	42.06	203.81%
Weighted average number of ordinary shares						
(shares)	763,201,125	763,201,125		763,201,125	763,201,125	
Basic earnings per share (Baht)	(0.27)	(0.13)		(0.36)	(0.23)	

TCM

Management Discussion and Analysis

Q2/2025

Other Incomes

In quarter 2 of 2025, TCMC recorded other incomes of 10.12 million baht derived from interest income, rental fees, asset sales, scrap selling, etc., compared to 4.23 million baht in Q2/2024. In Q2/2025, the profit from the fair value adjustment of derivative contracts amounted to 8.81 million baht. This will offset the foreign exchange loss of 15.39 million baht from the TCM Surface business group's advanced derivatives exchange.

Financial Costs

The Company's total financial costs amounted to 53.37 million baht, with 25.94 million baht from operations and 27.42 million baht from financial expenses arising from acquisitions. Operational costs were higher than in the same period last year due to the TCM Living group's use of additional credit lines. Meanwhile, the financial costs stemming from the acquisition decreased because of the gradual repayment of loans to reduce the principal.

Statement of Financial Position

Unit THB million

Statement of consolidated	As of 30 June,	As of 31	Change		
financial position	2025	December, 2024	Million Baht	%	
Total Assets	6,319.14	6,632.38	(313.24)	-4.72%	
Total Liabilities	4,915.55	4,954.11	(38.56)	-0.78%	
Shareholders' Equity	1,403.58	1,678.26	(274.68)	-16.37%	
D/E Ratio	3.50:1	2.95:1			

As of June 30, the Group's total assets decreased by 313.24 million Baht (4.72%) from the end of 2024. Total liabilities also fell by 38.56 million Baht (0.78%) during the same period. Shareholders' equity, however, decreased by 274.68 million Baht (16.37%) as a result of the Company's operational losses and additional goodwill impairment. Consequently, the debt-to-equity ratio rose to 3.50 times as of June 30, 2025, compared to 2.95 times at the end of 2024.

Key Financial Ratios

Key Financial Ratios	Q2/2025	FY 2024
Current ratio (times)	1.07	1.12
Quick ratio (times)	0.63	0.74
Account Receivable Turnover (times)	6.83	5.73
Account Payable Turnover (times)	4.89	4.71
Inventory turnover (times)	5.00	5.60
D/E ratio (times)	3.50	2.95
Return on equity (%)	(76.16)	(56.85)
Return on assets (%)	(15.71)	(13.70)
Assets turnover (times)	0.97	0.92

As of 30 June 2025, the Group's current ratio was 1.07 times, and the quick ratio was 0.63 times, lower than the end of 2024, which was 1.12 times and 0.74 times, respectively. However, the Group remained well-liquid, with accounts receivable turnover improving from 5.73 times to 6.83 times. Meanwhile, the accounts payable turnover ratio increased modestly from 4.71 times to 4.89 times. The inventory turnover ratio decreased, reflecting the overall reduction in sales volume during the period



Q2/2025

The D/E ratio increased to 3.50 times from 2.95 times at year-end 2024, reflecting higher leverage. Both Return on Equity and Return on Assets remained negative, at 76.16% and 15.71% respectively, though Assets Turnover showed marginal improvement at 0.97 times from 0.92 times recorded at the end of 2024.

These financial metrics reflect the challenging operating environment while demonstrating the Group's ongoing efforts to optimize working capital efficiency.