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15th May 2025

Subject Clarification on Operating Results of the First Quarter of the Year 2025
Attention Director and Manager, The Stock Exchange of Thailand

TCM Corporation Public Company Limited and its subsidiaries, collectively referred to as the "Corporate Group," would like to provide clarification on the operating result and financial statement for the first quarter of 2025 compared to the first quarter of 2024, as follows.

The Corporate Group had a net loss of 63.77 million baht at the end of the first quarter of the year 2025 compared to a net loss of 82.99 million baht in the same period of the year 2024. The performance was increased by 19.22 million baht.

Details of the changes are described in the Management Discussion and Analysis, which is attached herewith.

Please be informed accordingly.

Yours faithfully,
For and on behalf of TCM Corporation Public Company Limited

- Signed -

(Mrs. Noppaporn Aphiwatthanakul)
Financial Director



Carpets Inter®

RT acoustic

RTSTUDIO



Alstons

ASHLEY MANOR

Alexander & James

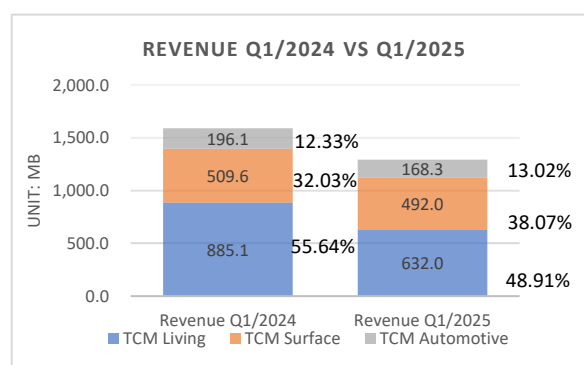
Overview

In Q1/2025, TCM Corporation Public Company Limited and its subsidiaries (collectively referred to as the "TCMC") saw a reduction in revenue compared to the prior year, influenced by the typical off-season for carpet and surface products and persistent market challenges in the United Kingdom and the automotive sector. Consequently, the overall financial performance remained at a loss, although showing signs of positive progress from the previous year.

The Corporate Group's total revenue from sales and services for Q1/2025 was 1,292.33 million baht, compared to 1,590.89 million baht in the prior year, or an 18.77% decrease. EBITDA was 54.54 million baht, a 50.82% increase from last year. The net loss was 63.77 million baht, an improvement from the net loss of 82.99 million baht in the previous year. Net profit attributable to owners of the parent was 67.64 million baht.

Q1/2024 Performance

In Q1/2025, TCM Living accounted for 48.91% of total sales and service revenue, down from 55.64% in the previous year. TCM Surface accounted for 38.07%, higher than last year when it accounted for 32.03% of total sales and service revenue. Meanwhile, TCM Automotive accounted for 13.02%, higher than last year, with 12.33% of total sales and service revenue.



Highlight from each business.

Business Group	Highlights
TCM Living	<ul style="list-style-type: none"> - The UK furniture market remains pressured by the adverse economy and high living costs, dampening spending and confidence. - Group net sales declined by 28.59% YoY, mainly due to ongoing market weakness and the UK's economic slowdown, along with major customers shifting orders to alternative sources to cut costs or moving production in-house. - Gross margin increased from 16.32% last year to 22.74% this year, driven by restructuring and cost-reduction plans implemented since 2024. - Selling and administrative expenses decreased overall, but as a percentage of sales rose slightly to 21.75%, due to lower sales. This period also included a one-time cost of 0.7 million baht for a headcount reduction plan. - After accounting for inter-company expenses, financial costs, taxes, and exchange rate-related expenses, the Group reported a net loss of 25.6 million baht.
TCM Surface	<ul style="list-style-type: none"> - Operating performance declined during the low season, but operational efficiency was maintained. - Revenue decreased by 3.46% YoY, nearly in line with the same period last year, mainly due to the impact of foreign exchange rates. Gross profit margin decreased to 36.67% from 39.79% in the previous year, due to intensified market competition, despite continuous improvements in operational efficiency. - Selling and administrative expenses as a proportion of revenue increased slightly year-on-year, due to sales-boosting activities such as participating in trade shows, promoting the acoustic product line, and expanding brand awareness. Overseas sales teams also increased customer visits, with anticipated orders expected in the second half of the year.

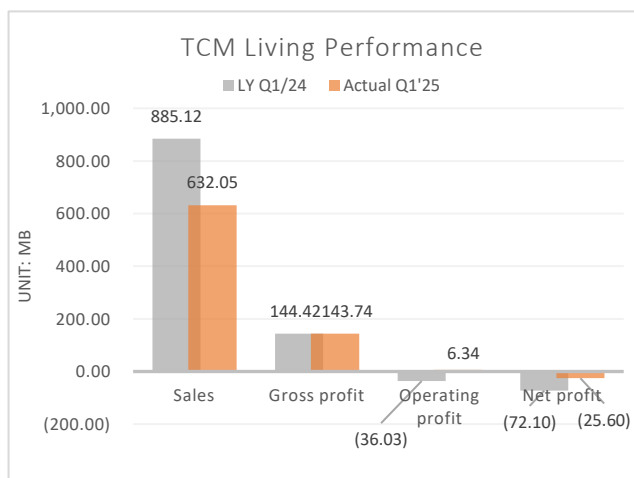
Business Group	Highlights
	<ul style="list-style-type: none"> - After deducting inter-company expenses, financial costs, and taxes, the Group reported a net loss of 51.81 million baht, lower than the same period last year, which had a net loss of 26.05 million baht.
TCM Automotive	<ul style="list-style-type: none"> - Business group performance aligns with overall market conditions. - Thailand's estimated vehicle production for 2025 was revised down from 1.5 million units to 1.4 million units, which is lower than the actual 2024 year-end figure of 1.47 million units. - Revenue decreased by 14.21% YoY, in line with market trends, as the Thai automotive industry continues to face economic challenges and rising competition. - Gross margin declined to 21.12%, affected by lower sales and a shift in product mix. - Selling and administrative expenses as a percentage of sales increased slightly compared to last year. Other income from trial sales amounted to 4.98 million baht, a 618.2% increase from Q1/2024. - After taking out the inter-company expenses, financial costs, and taxes, the Group reported a net profit of 13.64 million baht, 9.95% lower than the same period last year.

Performance by Business Group

TCM Living

Unit: MB

Details	Actual Q1/2025	Last Year Q1/2024	Diff % YoY	% of sales Q1/2025	% of sales Q1/2024
Revenue from Sales and Services	632.05	885.12	-28.59%	100.00%	100.00%
Cost of Sales and Services	(488.31)	(740.70)		-77.26%	-83.68%
Gross Profit	143.74	144.42	-0.48%	22.74%	16.32%
Other incomes	0.05	0.01	311.90%	0.01%	0.00%
Selling expenses	(59.53)	(104.60)	43.09%	-9.42%	-11.82%
Administrative expenses	(77.91)	(75.88)	-2.68%	-12.33%	-8.57%
Profit (Loss) from Exchange Rate	0.00	0.00	0.00%	0.00%	0.00%
Fair Value Adjustments to Derivatives (Forex)	0.00	0.01	-100.00%	0.00%	0.00%
Operating Profit (Loss)	6.34	(36.03)	117.60%	1.00%	-4.07%
Amortization - Intangible assets	(11.20)	(11.85)	5.45%	-1.77%	-1.34%
Financial Costs from operation	(13.59)	(15.55)	12.60%	-2.15%	-1.76%
Tax Income (Expenses)	3.75	8.96	-58.12%	0.59%	1.01%
Corporate Expenses - Shared	(3.83)	(6.65)	42.43%	-0.61%	-0.75%
Financial Costs from non-operation	(7.07)	(10.98)	35.60%	-1.12%	-1.24%
Net Profit (Loss) for the Period	(25.60)	(72.10)	64.49%	-4.05%	-8.15%
EBITDA	31.50	(10.22)	408.30%	4.98%	-1.15%



TCM Living

The UK furniture market continued to face significant challenges during Q1/2025, characterized by an unfavorable economic outlook. High cost-of-living pressures led to reduced household spending and eroded consumer confidence. The economy also faced potential inflation risks due to uncertainty surrounding U.S. tariff policies. Furthermore, TCM Living experienced the loss of key group customers, as customers shifted their sourcing strategies toward in-house production or lower-cost alternatives. These factors collectively contributed to a substantial 28.59% decline in net sales for the Group.

Despite the challenging sales environment, the Group's gross margin improved from 16.32% to 22.74% compared to the previous year. This improvement resulted from strategic operational restructuring and cost reduction initiatives implemented since early 2024. Consequently, gross profit experienced only a minimal decline of 0.48%, despite the significant decrease in turnover.

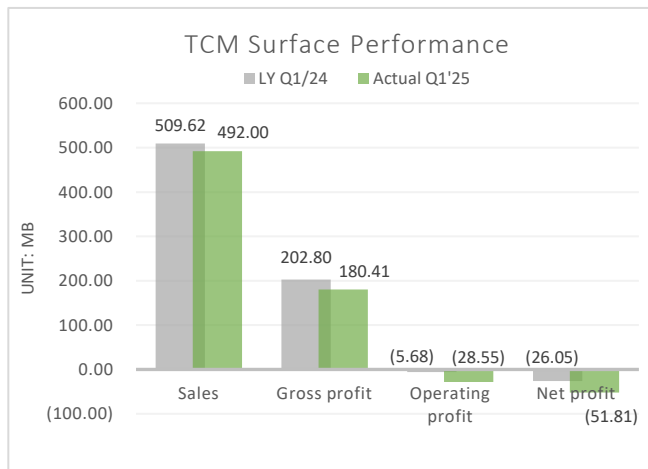
TCM Living reported total Selling and Administrative expenses of 137.45 million baht, representing a reduction from 180.48 million baht in the same period last year. However, when measured as a percentage of sales, expenses increased by 1 percentage point to 21.75%, primarily due to lower sales volume. The quarter included a one-time cost of 0.7 million baht related to headcount reduction plans, compared to 6.5 million baht recorded in the previous year.

After deducting financial costs, taxes, and exchange rate movements, the Group reported a net loss of 25.6 million baht, marking a significant 64.49% improvement from the net loss of 72.1 million baht in the same period of the previous year. EBITDA showed remarkable improvement at 31.5 million baht, representing a 408.3% increase from the negative 10.22 million baht recorded in the same period last year.

TCM Surface

Unit: MB

Details	Actual Q1/2025	Last Year Q1/2024	Diff % YoY	% of sales Q1/2025	% of sales Q1/2024
Revenue from Sales and Services	492.00	509.62	-3.46%	100.00%	100.00%
Cost of Sales and Services	(311.59)	(306.82)		-63.33%	-60.21%
Gross Profit	180.41	202.80	-11.04%	36.67%	39.79%
Other incomes	1.27	0.53	138.30%	0.26%	0.10%
Selling expenses	(91.42)	(96.94)	5.69%	-18.58%	-19.02%
Administrative expenses	(118.58)	(114.98)	-3.14%	-24.10%	-22.56%
Profit (Loss) from Exchange Rate	(0.08)	27.77	-100.30%	-0.02%	5.45%
Fair Value Adjustments to Derivatives (Forex)	(0.15)	(24.87)	99.41%	-0.03%	-4.88%
Operating Profit (Loss)	(28.55)	(5.68)	-402.98%	-5.80%	-1.11%
Amortisation - Intangible assets	(4.58)	(4.58)	0.00%	-0.93%	-0.90%
Financial Costs from operation	(2.52)	(1.99)	-26.93%	-0.51%	-0.39%
Tax Income (Expenses)	9.08	12.90	-29.65%	1.84%	2.53%
Corporate Expenses - Shared	(3.79)	(3.72)	-1.90%	-0.77%	-0.73%
Financial Costs from non-operation	(21.45)	(22.99)	6.70%	-4.36%	-4.51%
Net Profit (Loss) for the Period	(51.81)	(26.05)	-98.93%	-10.53%	-5.11%
EBITDA	(5.33)	16.28	-132.74%	-1.08%	3.19%



TCM Surface

Typically, for the carpet business, the first half of the year, especially the first quarter, is considered the low season. This resulted in a significant decrease in the Group's revenue to 492 million baht when compared to Q4/2024. However, this figure remained close to that of the year-over-year, with only a modest 3.46% decrease. This is primarily attributable to foreign exchange rate fluctuations rather than issues with operational performance.

Gross margin for the period stood at 36.67%, showing a decrease from 39.79% in the same period last year, though this performance aligned with

management's expectations. The margin compression stemmed primarily from intensified market competition that diminished pricing power, despite the operational efficiency improvements the Group has achieved over recent years.

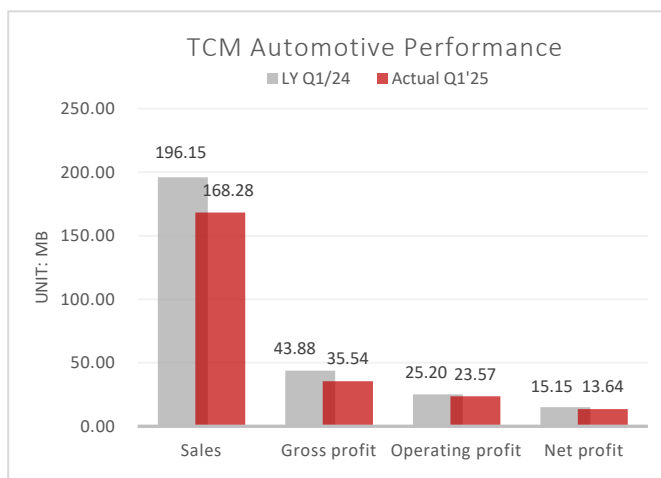
Total selling and administrative expenses amounted to 210.01 million baht, representing a slight decrease from the 211.92 million baht recorded in the same period last year. However, when measured as a percentage of sales revenue, these expenses increased by 1 percentage point to 42.68%. This proportional increase resulted from strategic investments in sales development activities, including participation in various exhibitions, roadshows to promote acoustic products, and increased travel by overseas sales departments to strengthen customer relationships, with management anticipating that these investments will generate additional orders in the second half of the year.

After accounting for inter-company expenses, financial costs, and taxation effects, the division recorded a net loss of 51.81 million baht, compared to a net loss of 26.05 million baht in the same period of the previous year. It should be noted that the current period benefited from a positive tax effect of 9.08 million baht, compared to a more substantial positive tax result of 12.9 million baht in the previous year.

TCM Automotive

Unit: MB

Details	Actual Q1/2025	Last Year Q1/2024	Diff % YoY	% of sales Q1/2025	% of sales Q1/2024
Revenue from Sales and Services	168.28	196.15	-14.21%	100.00%	100.00%
Cost of Sales and Services	(132.74)	(152.27)		-78.88%	-77.63%
Gross Profit	35.54	43.88	-18.99%	21.12%	22.37%
Other incomes	4.98	0.69	618.20%	2.96%	0.35%
Selling expenses	(6.76)	(7.72)	12.39%	-4.02%	-3.94%
Administrative expenses	(10.24)	(11.39)	10.10%	-6.09%	-5.81%
Profit (Loss) from Exchange Rate	0.06	(0.26)	122.49%	0.04%	-0.13%
Operating Profit (Loss)	23.57	25.20	-6.44%	14.01%	12.85%
Amortisation - Intangible assets	(5.05)	(5.48)	7.88%	-1.03%	-1.07%
Financial Costs from operation	(0.47)	(0.62)	23.83%	-0.28%	-0.32%
Tax Income (Expenses)	(3.43)	(2.78)	-23.31%	-2.04%	-1.42%
Corporate Expenses - Shared	(0.99)	(1.17)	15.53%	-0.59%	-0.59%
Net Profit (Loss) for the Period	13.64	15.15	-9.95%	8.11%	7.72%
EBITDA	28.36	30.10	-5.76%	16.86%	15.34%



TCM Automotive

Thailand's automotive industry continued to face significant headwinds during Q1/2025, following the substantial contraction in production and domestic sales experienced in the previous year. These challenges stemmed from multiple factors, including tighter lending criteria implemented by financial institutions in response to elevated household debt (approximately 90% of GDP) and increasing non-performing loans. Additionally, the sector experienced intensified competitive pressure from the growing penetration of Chinese battery electric vehicles (BEVs) in the market.

In response to weaker-than-expected performance during Q1/2025, the Federation of Thai Industries (FTI) revised its projection for Thai automotive production downward to 1.4 million units for 2025, reduced from the 1.5 million units forecast established at the end of 2024. This adjustment highlights the challenging recovery environment, considering that the actual car production volume for 2024 was 1.47 million units, representing the lowest output since 2021.

The Group reported a sales revenue decline of 14.21% compared to the same period last year. The business's gross margin was 21.12%, reflecting a slight drop from 22.37% recorded during the same timeframe the previous year, largely due to shifts in the product mix. In terms of selling and administrative expenses as a percentage of sales, there was a minor increase to 10.1%, up from 9.74% last year. The division also generated other income of 4.98 million baht from trial sales, marking a significant 618.2% rise versus the same period last year. This additional income led to an improved operating income margin of 14.01%, compared to 12.85% in the previous year.

After subtracting inter-company expenses, financial costs, and taxes, the Group reported a net profit of 13.64 million baht or 8.11% of the revenue from sales and services. This is lower than the previous year's net profit of 15.15 million baht. EBITDA for the quarter stood at 28.36 million baht, representing 16.86% of sales.

Consolidated Performance

Unit: THB million

Consolidated Statement	Q1/2025	Q1/2024	Diff % YoY
Revenue			
Revenue from Sales and Services	1,292.33	1,590.89	-18.77%
Other Incomes	6.30	1.24	408.47%
Gain from exchange rate	0.00	27.51	-100.00%
Gain from fair value adjustments to derivatives	0.00	0.00	0.00%
Total revenue	1,298.63	1,619.64	-19.82%
Expenses			
Cost of sales and services	(937.69)	(1,205.27)	22.20%
Selling expenses	(157.72)	(209.26)	24.63%
Administrative & Corporate expenses	(231.12)	(230.21)	-0.40%
Loss from exchange rate	(0.02)	0.00	-100.00%
Loss from fair value adjustments to derivatives	(0.15)	(24.85)	99.41%
Total expenses	(1,326.69)	(1,669.59)	20.54%
Net profit before TAX	(28.07)	(49.95)	43.81%
Financial costs	(45.11)	(52.13)	13.47%
Tax expenses	9.41	19.09	-50.73%

Consolidated Statement	Q1/2025	Q1/2024	Diff
			% YoY
Profit (loss) for the quarter	(63.77)	(82.99)	23.16%
Profit (loss) for TCMC	(67.56)	(77.72)	13.07%
EBITDA	54.54	36.16	50.82%
Weighted average number of ordinary shares (shares)	763,201,125	763,201,125	
Basic earnings per share (Baht)	(0.09)	(0.10)	

Other Incomes

In the first quarter of 2025, TCMC reported other incomes totaling 6.3 million baht, primarily from the sale of trial products in the TCM Automotive, as well as other income from interest received, rental income, asset disposals, scrap sales, etc., compared to 1.24 million baht in Q1/2024.

Financial Costs

The Company's total financial costs amounted to 45.11 million baht, with 16.58 million baht from operations and 28.53 million baht from financial expenses arising from acquisitions. This amount was lower than that of the same period last year due to the lower interest rate. Meanwhile, the financial costs stemming from the acquisition decreased because of the gradual repayment of loans to reduce the principal.

Statement of Financial Position

Statement of consolidated financial position	As of 31 March, 2025	As of 31 December, 2024	Unit THB million	
			Change	
			Million Baht	%
Total Assets	6,638.90	6,632.38	6.52	0.10%
Total Liabilities	5,041.41	4,954.11	87.30	1.76%
Shareholders' Equity	1,597.48	1,678.26	(80.78)	-4.81%
D/E Ratio	3.16:1	2.95:1		

On a consolidated basis, the company's total assets increased by 6.52 million baht or 0.10%, and liabilities increased by 87.30 million baht or 1.76%. Shareholders' equity decreased by 80.78 million baht or 4.81%. The D/E ratio increased to 3.16x at the end of Q1/2025 compared to 2.95x at FYE 31 December 2024.

Key Financial Ratios

Key Financial Ratios	Q1/2025	FY 2024
Current ratio (times)	1.09	1.12
Quick ratio (times)	0.67	0.74
Account Receivable Turnover (times)	6.18	5.73
Account Payable Turnover (times)	4.81	4.71
Inventory turnover (times)	5.22	5.60
D/E ratio (times)	3.16	2.95
Return on equity (%)	(58.87)	(56.85)
Return on assets (%)	(13.37)	(13.70)
Assets turnover (times)	0.88	0.92

As of 31 March 2024, the Group's current ratio was 1.09 times, and the quick ratio was 0.67 times, lower than the end of 2023, which was 1.12 times and 0.74 times, respectively. Nevertheless, the Group's overall liquidity position remains sound, with an improved accounts receivable turnover ratio increasing from 5.73 times to 6.18 times. Meanwhile, the accounts payable turnover ratio increased modestly from 4.71 times to 4.81 times. The inventory turnover ratio decreased, reflecting the overall reduction in sales volume during the period.

The debt-to-equity ratio was reported at 3.16 times, an increase from the year-end figure of 2.95 times, due to a rise in total liabilities and the low business seasons in Q1, which resulted in declines for Return on Equity, Return on Asset, and asset turnover compared to the year-end report.